

Shared Services



Greene County Schools

Castallo & Silky

Education Consultants

- * Since the mid-1980s, Castallo and Silky has worked with over 100 school districts in New York State on a variety of management studies, superintendent searches, and special projects.
- * Based in Syracuse, one of the partners is now located and working from an office Los Angeles.
- * Associates at Castallo & Silky provide a broad base of experience in school district leadership and management.

Dr. William Silky, Partner Dr. Phil Martin, Associate

- * Dr. Silky is currently the Chair of the Education Program at Le Moyne College in Syracuse after retiring from a 20 year career at SUNY Oswego and 18 years in the K-12 schools. He has been a consultant to NYS school districts for the past 25 years.
- * Dr. Martin retired in 2005 from Fayetteville-Manlius CSD after 42 years in education, 33 as a superintendent. Since retiring, Dr. Martin has been an associate with Castallo & Silky and involved in numerous field studies.

Shared Service Possibilities

Staffing

- * Directors (PPS, special education, curriculum coordination, professional development, etc.)
- * Instructors in low enrollment or unique areas (foreign language, therapists, psychologist, social worker, etc.)
- * Business official (Broome BOCES CBO)
- * Athletic director

Shared Service Possibilities

Staffing

- * Transportation, custodial/maintenance, food service)
- * Home schooling oversight, health care coordination, records management, safety risk coordination
- * Instructional technology

Shared Service Possibilities

Programs

- * Low enrolled courses (IB, AP, upper level science and language, business, agriculture, etc.) (Lafayette/Tully/F-P)
- * E-learning, thematic high school programs, summer school, enrichment programs, school to work program, alternative high school
- * Athletic teams (Westhill/Corcoran)
- * Extracurricular opportunities

Shared Service Possibilities

Support Functions

- * Substitute teacher recruitment/calling
- * Professional/curriculum development work
- * School business functions (CBO)
- * Transportation to/from outside district sites
- * Food service operations (OCS and Lafayette)
- * Instructional technology

Shared Service Possibilities

Support Functions

- * Printing and copying
- * Employee health insurance
- * Off-site data storage
- * Cooperative purchasing (Hudson Valley Purchasing Co-Op)
- * Transportation and maintenance equipment

Shared Service Possibilities

Support Functions Continued

- * Energy management assessment
- * Maintenance specialists

Shared Service Possibilities

Shared Facilities

- * Fuel filling stations (Webster CSD & Village)
- * Libraries (Le Roy CSD & local library)
- * Fitness Center (Cato-Meridian CSD & Town or Town of Rhinebeck and Rhinebeck CSD)
- * Records Management Facility (Watkins Glen CSD, Village, Towns, and County)

The Study Process

Step 1: Paint a picture of each district

Step 2: Identify current strengths of each district

Step 3: Identify what each district sees as its current needs and/or desires

Step 4: Locate examples of similar sharing arrangements around NYS and elsewhere

Step 5: Propose specific sharing opportunities for district consideration

Grant Possibilities

New York State Division of Local Government Services

- * High Priority Planning Grant
- * General Efficiency Grant
- * Efficiency Implementation Grant
- * 21st Century Demonstration Project Grant